

10 Safety Tips for General Contractors



Eric Weisbrot is the Chief Marketing Officer of JW Surety Bonds

By Eric Weisbrot,

Among general contractors, one of the biggest concerns on each job site is providing a safe working environment that not only protects employees, subcontractors, vendors, and suppliers, but that also allows for efficient, safe progress toward the end goal. However, with more than 6 million individuals working in the construction industry, it is no surprise that accidents are common. Throughout the United States, there are roughly 150,000 construction accidents each year. To help avoid being part of the growing accident statistics, licensed general contractors must take precautions on the job to ensure through the following safety tips.

1. Protective Gear

One of the easiest ways to ensure safety on a construction job site is to require protective gear be worn by all workers and visitors. Protective gear comes in many different forms, including eyewear, steel-toed shoes, gloves, and hardhats, all which make a difference in the safety of a site among workers. In addition to mandating the use of protective gear, general contractors must also encourage workers to inspect the condition of the items before use. This helps to safeguard individuals from unnecessary accidents.

2. Equipment Loading and Unloading

On each job site, general contractors must also encourage employees and subcontractors to pay close attention to the loading and

unloading of equipment. When working with heavy or awkward materials and supplies, the chance for a machine to roll is high. Workers need to be careful when loading and unloading this type of common construction site material, having more than one person involved in the process, and following guidelines throughout.

3. Getting In and Out of Equipment

In addition to loading and unloading equipment, general contractors should share the importance of taking it slow when getting in and out of equipment or machinery used on the job. Some common safety tips in this arena include checking for slippery surfaces and unstable footing, using a ladder when necessary, and asking for help when warranted. Avoiding fast movement when getting on and off a piece of equipment is also beneficial in keeping safety standards high.

4. Promoting Ladder Safety

Getting up and down ladders on a construction site is a common pitfall for safety issues. General contractors can encourage the safe use of ladders by promoting ladder safety training to start. Construction site workers should also be reminded that there is an appropriate ladder to use for each job, not a one-size-fits-all solution. Ladders should also be inspected to determine their working condition, and workers should always maintain three points of contact when climbing up or down.

5. Hiring Experienced Workers

Subcontractors are a vital part of almost all construction worksites, but not all are created equal. It is up to the general contractor to know the experience other contractors bring to the table, as well as their individual licensing and bonding qualifications. Take a close look at work experience for any new contractor hired for a job, and be sure to vet their references when provided. This offers some peace of mind that safety guidelines will be met throughout the job.

6. Being Aware of Potential Hazards

Not all general contractors spend each day on a job site, but it is crucial to, at a minimum, take inventory of each new project's lay of the land. Potential hazards may be lurking that can result in devastating accidents. Being aware of hazardous conditions on the job is crucial to eliminating unnecessary safety risks.

7. Maintenance of Equipment and Tools

Maintaining the condition of equipment and tools used in construction work is also essential to increase efficiencies in safety. Malfunctioning equipment can quickly put workers in harm's way, leading to accidents and injuries that are completely avoidable. General contractors should spend time each visit inspecting the state of equipment and tools to ensure they are in good working order.

8. Decreasing Crowded Work Areas

Construction sites can get crowded quickly, especially when a big project is underway. Instruct workers, vendors, and suppliers to remove themselves from locations that do not require their attention. Reducing the number of people lessens the risk of accidents, and general contractors can accomplish this safety task by putting strict guidelines in place at the start of each project.

■ Continued on page 5

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

795 Folsom Street, 1st Flr, Room 1124
San Francisco, CA 94107

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of

Small Business Exchange
weekly newspaper



California Sub-Bid Request Ads



Is requesting quotes from qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS

Survey, Electrical, Fencing, Masonry, AC Paving

SUPPLIERS

Aggregate, Rip Rap, Misc Iron & Steel, Sewer Pump Well, Ready Mix Concrete, Pipeline Materials

HI-Desert Water District Wastewater Reclamation Project Phase 1 Collection System

Bid Package B2 Barron Pump Station

Located in Yucca Valley, San Bernardino County, California

HI-Desert Water District

BID DATE September 18, 2018 @ 2:00 p.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukat.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP at no cost. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukat Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukat Construction, LLC
An Equal Opportunity Employer



Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601 • Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: Jim Yackley • Website: www.gallagherandburk.com

Gallagher and Burk, Inc. is soliciting for **DBE** for the following project.

**SHATTUCK RECONFIGURATION
AND PEDESTRIAN SAFETY PROJECT**
DISADVANTAGED BUSINESS ENTERPRISE GOAL ASSIGNED IS 13%
OWNER: CITY OF BERKELEY, 1947 CENTER STREET, BERKELEY, CA 94704

BID DATE: September 11th, 2018 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Adjust Iron, Cold Plane, Construction Area Signs, Electrical, Irrigation, Landscaping, Minor Concrete, PCC Paving, Roadway Excavation, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Asphalt Oil.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our office.



11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **ERIC ALLRED**
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 20 – CONSTRUCTION ON STATE HIGHWAY IN COLUSA COUNTY IN AND NEAR COLUSA FROM MARKET STREET TO 0.1 MILE SOUTH OF BUTTE VISTA DRIVE

Contract No. 03-2F9804,
Federal Aid Project No. ACSB1NH-P020(187)E

Disadvantaged Business Enterprise Goal
Assigned is 12%

OWNER:

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: SEPTEMBER 12, 2018 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL FRAME COVER & GRATE, PAVEMENT MILLING, ROADSIDE SIGNS, SAWCUTTING, SIGN STRUCTURE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



California Sub-Bid Request Ads



Requests quotes from qualified and certified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS

Survey, Electrical, Fencing, Masonry, AC Paving

SUPPLIERS

Aggregate, Rip Rap, Misc Iron & Steel, Sewer Pump Well, Ready Mix Concrete, Pipeline Materials

**HI-Desert Water District Wastewater Reclamation Project
Phase 1 Collection System**

Bid Package B1 Paxton Pump Station

Located in Yucca Valley, San Bernardino County, California

HI-Desert Water District

BID DATE September 25, 2018 @ 2:00 p.m.

Sub & Vendor Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP at no cost. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer



11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: **Victor Le**

Website: www.desilvagates.com

An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 20 STATE HIGHWAY IN YUBA COUNTY ABOUT 6 MILES EAST OF MARYSVILLE FROM 0.1 MILE EAST OF LOMA RICA ROAD TO 0.2 MILE WEST OF SPRING VALLEY ROAD - CONTRACT 03-2F3204

Federal Aid Project No. ACSB1NH-P020(186)E

Disadvantaged Business Enterprise Goal Assigned is 11%

OWNER:

STATE OF CALIFORNIA

DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: OCTOBER 3rd, 2018 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Biologist Consultant, Clearing and Grubbing/Demolition, Concrete Retaining Wall, Construction Area Signs, Electrical, Erosion Control, Fabric/Geosynthetic Pavement Interlayer, Fencing, Lead Compliance Plan, Minor Concrete, Minor Concrete Structure, Roadside Signs, Rumble Strip, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Underground, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



REGIONAL CONNECTOR CONSTRUCTORS



Regional Connector Constructors JV of 444 South Flower Street, Suite 2200, Los Angeles, CA requests sub-bid quotes from all interested Subcontractor's, including certified DBE's, for

Track Construction on the Regional Connector Transit Corridor project.

Owner: LACMTA (Metro). Contract No. C0980 RFP No. 089RC

Bid Date: September 12, 2018 at 2:00 PM.

Plans & Specs can be viewed at our office Monday - Friday 8am to 4pm (call for appointment) or downloaded free at: <https://skanskausa.sharefile.com/i/i3e9effeacc849858>

Should you have any questions or desire to quote on this project, please contact Nicole Holliday, DBE Coordinator at (213) 407-8571 or Nicole.Holliday@Skanska.com. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Regional Connector Constructors JV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at <http://www.teamrcc.com>.

Regional Connector Constructors JV is an EEO/AA/Vet/Disability Employer.



California Sub-Bid Request Ads

Cutwater LLC

We are looking for partners to fulfill the 9.45% LBE participation requirement as part of our submission for the

Marketing and Advertising Services for the Department of the Environment RFP, project ENVCT1801.

Bid Due Date: September 21, 2018 at 5pm PST

PLEASE EMAIL US IF INTERESTED AT
INFO@CUTWATERSF.COM

CUTWATER LLC

950 Battery Street, Floor 4
San Francisco, CA 94111



INVITATION TO PREQUALIFY FOR CALIFORNIA STATE UNIVERSITY, FULLERTON TOCA 096 PROJECT

DUE DATE FOR PREQUALIFICATIONS

Requesting completed prequalification forms from Subcontractors by Friday September 21, 2018

OUTREACH REQUIREMENTS:

10% DVBE and 30% SBE

PROJECT INFORMATION AND DESCRIPTION:

CSUF TOCA 096 - ANTICIPATED PROJECT
BID DATE: October 5th, 2018

CSUF Natural Gas Line upgrades

Estimated Budget: \$395,000

The new gas pipe routing will attempt to follow the path of the existing natural gas distribution network where possible. Underground lines will be replaced up to the existing building regulators. In addition, a number of the buildings will have new earthquake valves installed at their connection to the distribution piping to bring them up to code and gas meters will be provided at high usage buildings that the campus would like to monitor. Underground lines will be replaced on the east side of the campus from the end of the utility tunnel to serve Gerontology and Health Center and on the south side of the campus from the SoCalGas main meter. All natural gas pipe will be Medium Density Polyethylene (MDPE) pipe.

TRADES:

CSI Divisions 1 thru 32 Including but not limited to: Surveying, Abatement, Sawcutting, Demolition, Shoring, Electrical, Plumbing Site Utilities, Concrete, A.C. Paving, Misc. Metals, Signage, Landscape & Irrigation, Sheet Metal, Striping, Clean up.

Required Submittals

Completion of Swinerton Master Service Agreement (MSA)
Swinerton Prequalification

Subcontractors are encouraged to begin the Swinerton Prequalification process at:

<http://www.swinerton.com/subcontractors/subcontractor-prequal>

Prequalified Subcontractors will be eligible to bid the project.

For additional information on prequalification, please contact:

Veronica Miguel at
vmiguel@swinerton.com or 213.896.3439

Sub-Bids Requested From Qualified SBE, MBE, DVBE, DBE, WBE Subcontractors & Suppliers

EAST BAY MUNICIPAL UTILITY DISTRICT REQUEST FOR PROPOSAL (RFP)

for

East Bay Plain Subbasin Groundwater Sustainability Plan Development

Location: Oakland, CA

Bid Date: September 21, 2018 @ 4:00 p.m.

Seeking the following services:

1) Permitting; 2) Biological Resources/Groundwater Dependent Ecosystems

Woodard & Curran, Inc.

2175 North California Blvd., Suite 315 • Walnut Creek, CA 94596

Phone: 925-627-4100 • Fax: 925-627-4101

Contact: Natalie Hardt • Email: nhardt@woodardcurran.com

We will assist interested firms in obtaining bonds, lines of credit and/or insurance if necessary.



BROSAMER & WALL, INC.

An Equal Opportunity Employer

is requesting quotations from all qualified DBE

Professional services, Sub-contractors, Material suppliers, and Trucking for the following project:

Contract No. 08-0K2934

PAVEMENT REHABILITATION AND CONTINUOUSLY REINFORCED CONCRETE PAVEMENT

CONSTRUCTION ON STATE HIGHWAY IN SAN BERNARDINO COUNTY IN YUCAIPA FROM 0.2 MILE WEST OF LIVE OAK CANYON ROAD TO COUNTRY LINE ROAD UNDERCROSSING.

Bid Closing Date: October 9, 2018 @ 2:00 PM

Please come meet the B&W Team at the Mandatory Pre-bid September 10th, 2018 @ 10:30 am
464 West 4th Street, San Bernardino, CA

DBE GOAL: 9%

CONTACT:

Robert Rosas

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300

Walnut Creek, California 94596

PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- | | | |
|--|-----------------------------------|-----------------------------|
| • AC DIKE | • EROSION CONTROL | • REMOVE CONCRETE |
| • AGGREGATE BASE & ASPHALT PAVING | • FENCE | • REMOVE CULVERT |
| • CHANGEABLE MESSAGE SIGN | • GRIND EXISTING PCC PAVEMENT | • REMOVE/ADJUST INLETS |
| • CLEAR AND GRUB | • IRRIGATION – PERM & TEMP | • ROADSIDE SIGNS |
| • CONCRETE AGGREGATE SUPPLY | • JOB SITE MANAGEMENT | • ROCK SLOPE PROTECTION |
| • CONCRETE BARRIER TYPE 60 | • JOINT SEAL | • SIGN STRUCTURES |
| • CONCRETE BARRIER TYPE 73&B | • JOINTED PLAIN CONCRETE PAVEMENT | • SURVEYING |
| • CONSTRUCTION AREA SIGNS | • K-RAIL | • SWPPP |
| • CONTINUOUSLY REINFORCED CONCRETE PAVEMENT (CRCP) | • LANDSCAPE | • TEMPORARY STRIPING |
| • DEMOLITION | • LEAD COMPLIANCE PLAN | • TRAFFIC CONTROL |
| • DRILL AND BOND DOWELS | • METAL BEAM GUARD RAIL | • TRUCKING |
| • EARTHWORK/GRADING/RDWY EXC. | • MINOR CONCRETE | • UNDERGROUND – STORM DRAIN |
| • ELECTRICAL | • PERMANENT STRIPING/MARKING | |
| | • REBAR | |

For the complete list of the Actual Project Bid Items go to:

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=08-0K2934>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email rosas@brosamerwall.com for free online link. Brosamer & Wall, Inc. intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC. IS AN EQUAL OPPORTUNITY EMPLOYER.

8(a) - 3 Primary Ways Firms Obtain Contracts

By Robin James,

There are 3 primary ways an 8(a) firm obtains business once it has an 8(a) Certification.

1. The firm contacts agencies directly and works towards the goal of obtaining sole source or set-aside contracts.
2. The 8(a) firm places its goods or services on a GSA Schedule (not eligible for construction firms) and waits for the phone to ring.
3. The 8(a) firm gets placed on an IDIQ contract or a GWAC and then is placed in a small group of vendors that are sought out by an agency that has more or less agreed to use that contracting vehicle for a portion of its procurement.

In many cases it is far easier to obtain a place on an IDIQ or GWAC (such as 8a Stars II) if the firm already has a GSA Schedule. The advantage of participation in a GSA Schedule contract is that your pricing has already been approved by the GSA and this increases the speed in which a firm can complete the paperwork requirements for obtaining the IDIQ contract. This time savings can be critical because often times the IDIQs are posted with 3 week turnaround times.

Most 8(a) firms choose to contact agencies directly. A smaller amount take the time and effort to obtain a GSA Schedule. But in our experience the most successful firms are the ones that have a consistent effort in obtaining IDIQ contracts. Therefore, I personally spend a great deal of time sending opportunities to our clients and push them towards obtaining these contracts because ultimately through the success of our clients, we become successful.

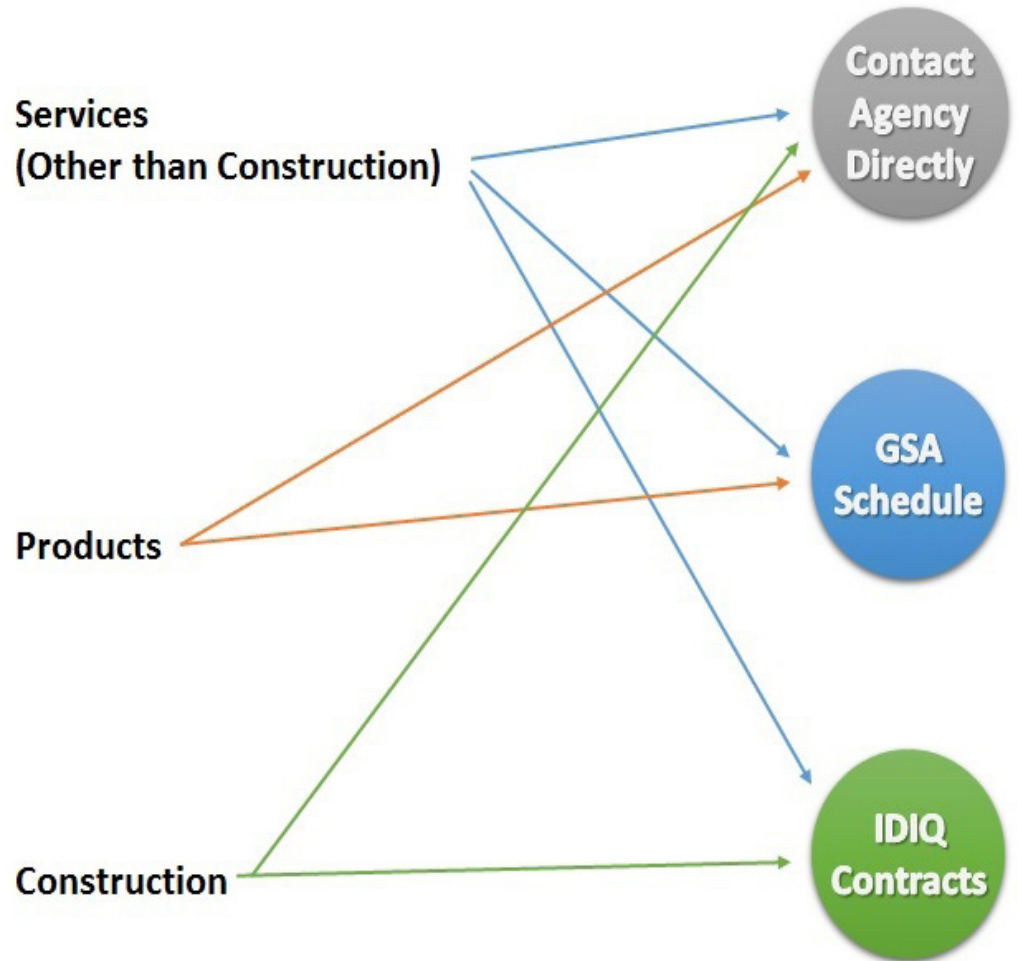
If you have an interest in being added to our specialized mailing list, you should just reply to

this email message with the word "ADD" and you will be included in the mailings for your particular industry and NAICS code.

If you have a niche industry or a specialty within your industry, that information will also be helpful to make sure that that opportunities presented are appropriate for you.

If your firm would like to see if you qualify for the 8(a) certification feel free to give us a call at 703-688-3546 usually in around 10-minutes we can make this assessment.

SOURCE: Advance GSA/8a



10 Safety Tips for General Contractors

Continued from page 1

9. Worker Education

Even when subcontractors are evaluated for hire based on their previous industry experience and licensing qualifications, ongoing worker training is a must. To ensure safety standards are up to date with best practices in the industry, general contractors should encourage their staff to partake in training courses either in-person or online. Safety training courses are available through OSHA as well as several other outlets. Being educated about safety standards helps re-

duce accidents and injuries among construction workers.

10. Communication

The most important safety tip for general contractors boils down to clear, concise communication. This, however, is often easier said than done. Start with establishing the chain of command on each job site, and use the communication mediums that make the most sense for the crew. Also, it is important to be available via those channels when workers need guidance or assistance on the job. It is also important to master the skill of listening, as workers may share important safety

concerns or suggestions throughout a project.

Taking these small steps to ensure safety on a construction site as a general contractor can make a significant difference in reducing accidents and injuries over the course of a project.

Eric Weisbrot is the Chief Marketing Officer of JW Surety Bonds. With years of experience in the surety industry under several different roles within the company, he is also a contributing author to the surety bond blog.

SOURCE: www.jwsuretybonds.com



California Sub-Bid Request Ads

PROJECT: State Hwy Route 15, 52, 163, 805, San Diego, CA

Project # 11-419504

OWNER: CALTRANS – DBE GOAL 12%

BID DATE: SEPTEMBER 18TH, 2018 BID TIME: 2:00 P.M.

****Please respond by 5:00 p.m., SEPTEMBER 17TH, 2018****

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- TRUCKING / IMPORT BORROW, BASES ASPHALT
- EQUIPMENT RENTAL
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- SURVEY / QC
- CONSTRUCTION AREA & ROADSIDE SIGNS
- PAVEMENT MARKING / STRIPING
- TRAFFIC CONTROL
- WATER TRUCK
- EARTHWORK / GRADING / ROADWAY EXCAVATION
- EROSION CONTROL
- METAL BEAM GUARD RAIL (MBGR) / FENCING
- K RAIL
- CONCRETE SAWCKET & SEALING
- STREET SWEEPING
- DISPOSAL OF SOILS, PAVEMENTS & DEBRIS
- CONCRETE / MINOR CONCRETE
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- COLD PLANING / PULVERIZING
- CLEAR & GRUB
- ELECTRICAL
- LANDSCAPING
- ROCK SLOPE PROTECTION
- STORMDRAIN / UNDERGROUND UTILITIES
- AGGREGATE SUPPLY / AGGREGATE BASE
- DEMOLITION / BRIDGE REMOVAL
- CONCRETE BARRIER

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies.

****Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: estimating@coffmanspecialties.com or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: estimating@coffmanspecialties.com



Maricopa County, AZ Sub-Bid Request Ad

Project: Pima Freeway (SR 101) Interstate 17 to Pima Road
Design and Construct General Purpose Lanes
ADOT Project Number: 101-B-(213)S; TRACS Number: F012101C
PLEASE SUBMIT PROPOSALS BY OCTOBER 1ST, 2018
DBE Goal 8.35%

The Department programmed amount for design and construction of this project is \$185,400,000. The proposed Design-Build project is in Maricopa County on SR 101L, from I-17 to Pima Road. The scope includes design and construction for new general purpose lanes on SR 101L in both travel directions. The work includes constructing pavement, structures, retaining walls, barrier, drainage, signing, pavement markings, street lighting, traffic signals, ITS, utilities relocation, landscape restoration, and AR-ACFC.

For the ADOT Design Concept Report (DCR) and RFP Specifications, please visit:

<https://www.azdot.gov/business/ContractsandSpecifications/AdvertisedAlternativeDeliveryProjects>

Please contact Coffman Ames Joint Venture to receive a sub-quote package when they become available.

Coffman Ames Joint Venture is seeking quotes from small business enterprises, including certified DBE firms to perform work on the project, including, but not limited to, the following items of work:

- Removals
- Bridge Demo
- Traffic Control Services
- Pavement Markings
- Signs and Sign Structures
- Concrete Barrier Rail
- Noise Walls
- Reinforcing Steel
- Electrical and Lighting
- Drainage
- Erosion Control
- Landscaping
- Trucking
- Milling
- Asphalt Paving
- Saw and Seal Joints
- Slope Paving
- Drilled Shaft Foundations
- Aggregate and AC Bases
- Precast Girders
- Post Tensioning
- Concrete Curb and Gutter
- Fencing
- Guardrail
- Miscellaneous Metal
- Deck Joints
- Bearing Pads
- Painting
- Form-liners
- Concrete Pumping
- QC and Material Testing
- Surveying
- Site Biologist

Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. Coffman Ames Joint Venture will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance or advice with obtaining bonds, insurance, lines of credit, and equipment. Subcontractors must provide their AZ contractor's license number with their quote. DCR Plans and RFP Specifications are available at no cost to interested DBE firms from the ADOT website at the web address listed above. Confidential sub-quote bid packages will be available at no cost to interested DBE firms directly from Coffman Ames Joint Venture. You must have a valid AZ UTRACS registration. This project requires Certified Payroll. We are an EOE & seriously intend to negotiate with qualified firms.

If you have questions, please email estimating@coffmanspecialties.com, or contact Ken Brunner at (480) 368-5558 or Gus Rios at (858) 536-3100 x 266



9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 • e-mail inquiries to: estimating@coffmanspecialties.com